

	Wednesday 07th June 2023
02:30 pm	Registration
03:00 pm	<p>Welcome</p> <p>Products overview:</p> <ul style="list-style-type: none"> • RETI-port/scan 21 Overview of the different models <p>Stimulators:</p> <ul style="list-style-type: none"> ○ New Ganzfeld SCM ○ Ganzfeld Q450 C / SC ○ BABYflash E130 ○ MINIGanzfeld I8 ○ Stimulator Monitor TFT 19"
04:00 pm	<ul style="list-style-type: none"> • RETI-map • Upgrades <p>Market analysis</p>
05:00 pm	<ul style="list-style-type: none"> • How is the market in your area? • What can we do to grow the market share? • How do you see the forecast in your area? <p>ROLAND CONSULT future</p> <ul style="list-style-type: none"> • Introducing new Management Team
07:00 pm	<p>Dinner, beer, wine...</p> <p>Discussion, questions, suggestions and ideas</p>

	Thursday 08th June 2023	
09:00 am	Lecture: Prof. C. Mendoza <ul style="list-style-type: none"> Electrophysiology overview, basic diagnostic and normal results Integration of electrophysiology findings into new structural and functional imaging 	
09:45 am	Working in groups	
	Sales Group: "Application Training I" RETI-port/scan 21 Application Training <ul style="list-style-type: none"> Product overview VEP, ERG, EOG, mf ERG, mf VEP FST Glaucoma Screening^ Visual Acuity Test Albino VEP PhNR, S-Cone, ON-OFF Advanced Glaucoma Screening Pupilometer Training report FB-38.04.3 	Service Group: "Installation RETI-port/scan 21" Installation Training <ul style="list-style-type: none"> Connect all parts Input Power check, label Function check Noise 50 Hz and grounding check Software settings Backup and restore protocols Setting time for inspection Database on an external path Trouble shooting for installation Error messages Test-Box different models Installation report FB-38.04.2 Service report FB-37.2
10:45 am	Coffee Break	
11:00 am	Sales Group: <ul style="list-style-type: none"> Competitors Tender specification Exhibition / courses Pricelist Discounts 	Service Group: "On-site service": <ul style="list-style-type: none"> SPC: different Errors GF/BF/ MGF No Flash Error Message No Trigger Impedance all time=0 mfERG Error Messages Software Settings Service-Box
12:30 am	Lunch	
01:30 pm	Accessories catalog overview	
01:45 pm	Lecture / Demonstration: RETI-map animal; the research system for function and structure RETI-port/scan 21 animal research system for function	
02:15 pm	Sales Group: "Application Training II" <ul style="list-style-type: none"> VEP, ERG, EOG, mf ERG, mf VEP FST Advanced Glaucoma Screening Pupilometer 	Service Group: "Application Training I" <ul style="list-style-type: none"> VEP, ERG, EOG, mf ERG, mf VEP Visual Acuity Test
03:15 pm	Coffee Break	
03:30 pm	Lecture / Demonstration "Safety Test and Calibration" <ul style="list-style-type: none"> Demonstration: Safety Test, STK protocol Monitor + Ganzfeld intensity test and recalibration Service Box Service tools for rent 	
04:00 pm	Lecture: What questions for the doctor help us with the sale of electrophysiological devices?	
04:20 pm	Distributor Test: 15 questions for Medical Device Consultant of Roland Consult products	
04:40 pm	Test results, Certificates	